

180
YEARS

Australian
Unity 
Real Wellbeing

10Invest

Product Disclosure Statement

17 December 2020





This Product Disclosure Statement (PDS) is a summary of the features, benefits, risks and costs for 10Invest. It is issued by Lifeplan Australia Friendly Society Limited ABN 78 087 649 492, AFS Licence No. 237989 (Lifeplan).

Lifeplan is a leading provider of tax effective investment products such as Investment and Education Bonds.

Lifeplan is a subsidiary of Australian Unity Limited ABN 23 087 648 888 (Australian Unity) and is part of a group of companies undertaking investment activities at Australian Unity, generally known as Australian Unity Wealth & Capital Markets.

In this PDS, the terms 'we', 'us' and 'our' refer to Lifeplan. All times mentioned are business days in South Australia and either Australian Central Standard Time or Australian Central Daylight Time.

This PDS contains general information only and doesn't take into account your individual financial objectives, circumstances or needs. You should consider these factors and read this PDS before making a decision to invest. You may want to speak to a licensed financial adviser who could help you understand the risks in investing and assisting whether the investment is appropriate for you.

The tax information is current at the time of the PDS publication, is general information only and is intended to provide a guide on how tax may affect you as an investor. You may want to seek independent tax advice relevant to your particular circumstances.

Applications to invest can only be made via the **online application** process.

Companies or trusts must complete an electronic **PDF application form** available from our website australianunity.com.au/wealth or a free paper copy is available by contacting us on 1300 1300 38.

This PDS may only be used by investors receiving it (electronically or otherwise) in Australia.

Investments in 10Invest are subject to investment risk, including possible delays in repayment, and/or loss of investment returns and contributions invested. Neither Lifeplan, Australian Unity, nor any member of the Australian Unity group guarantees the repayment of your investment unless explicitly stated. Lifeplan does not guarantee the level of future investment performance (which will fluctuate over time) in any of the investment options available through this PDS.

Past performance should not be taken as an indication of future performance.

Benefits of 10Invest

10Invest is a simple, low cost investment that offers unique tax advantages not available through many other savings and investment products.

10Invest is all about establishing a long-term, regular savings and investing plan. Saving often means you can let the 10-year power of compounding interest, combined with tax benefits, help you with some of the heavy lifting for life's big moments.

Make time be on your side

Take the time to navigate the next chapter and to consider where you want to go, what you want to achieve and how you'll use your time. 10Invest could help you on your way. Whether you start with a little or start with a lot – start today, to prepare for the next chapter in your life.

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How 10Invest works

Invest your money

1

Invest as much as you like in Year 1
Minimum \$1000

Set up a Regular Savings Plan
Minimum \$50

2

Your money is invested in Investment Options

Investment options

3

Investment earning reinvested (net of fees and tax). Benefit from compound returns

10Invest

Australian Unity
Real Wellbeing

- There is no contribution cap on investments in Year 1
- Contribute up to 125% of each previous year's contributions to maximise your savings (known as the 125% rule)
- Access your money at any time. If accessed within the first 10 years, there may be personal income tax implications (this is known as the 10-year rule)

An example of how the 125% and 10 year rules work

Year 1	Years 2 – 10	Year 10+
Contributions Mia makes an initial contribution of \$5,000	Mia contributes \$6,250 in Year 2 to make use of the 125% cap maximising her savings. She continues to contribute at 125% each year.	
Withdrawals	Year 6: Mia withdrew \$1,500. Of this \$174 is assessable income for tax purposes. However she benefits from a 30% tax offset of \$52, to further reduce her personal income tax.	After year 10: Mia has a balance of \$150,000. She can withdraw from 10Invest tax free, or continue to make contributions and let her investment grow.

10Invest at a glance

At a glance	Description	For more information
Tax effectiveness	<ul style="list-style-type: none"> We pay tax on your investment at 30% so you can invest and build wealth in a tax effective manner, without increasing or adding to your personal income tax liability. Proceeds are tax-free to withdraw after 10 years, as long as you don't contribute more than 125% of your previous year's contributions. This is referred to as the 125% rule. No personal capital gains tax is incurred for switching investment options, rebalancing your investment on withdrawal after 10 years. 	Page 5
The 125% rule - maximise the tax effectiveness of your 10Invest Bond	<ul style="list-style-type: none"> During the first year there is no limit to the amount you can contribute After the first year and for each year you're invested in 10Invest you can contribute the same as the previous year plus an additional 25%. 	Page 6
Investment options	You can choose from five investment options. You can invest in one, all, or a mixture of the five investment options, with a range of risk profiles to suit your risk tolerance and investment goals.	Page 11 - 12
Who can invest	<ul style="list-style-type: none"> Individuals or joint investors aged 16 and over Children aged 10 to 16 (with parental or guardian consent) Companies and trusts. 	Page 7
Contributions		
Minimum investment	Initial contribution of \$1,000.	Page 4
Regular savings plan	A regular savings plan is a convenient way to top-up your investment. You can set up a regular savings plan with as little as \$50 per investment option (subject to the 125% rule).	Page 6
Withdrawals		
Withdrawals	<ul style="list-style-type: none"> One off withdrawals from 10Invest can be made at any time (subject to a minimum balance of \$1,000). There are tax implications for withdrawals made within the first 10 years. You can also set up regular withdrawals to provide an ongoing income stream (subject to the 10 year rule and a minimum balance of \$5,000). 	Page 9
Additional information		
Management costs	<ul style="list-style-type: none"> A flat 0.30% annual administration fee, plus Investment management costs between 0.16% and 0.29%. 	Page 13
Control what happens to your investment	<ul style="list-style-type: none"> Nominate beneficiaries (including non-dependents) who will receive the investment proceeds from your policy in the event you pass away. 	Page 7
Online access	Our online investor portal allows you access to: <ul style="list-style-type: none"> Your investment 24/7 Change your contact details View your statements and transactions Change your investment details. 	
How to apply	Apply online Companies or trusts must complete an electronic PDF application form available from our website australianunity.com.au/wealth or a free paper copy is available by contacting us on 1300 1300 38.	

The tables below are a summary of the minimum investment and withdrawal amounts to help you manage your investment

Overview	Minimum
Initial contribution	\$1,000
Additional contribution	\$50 per investment option
Regular savings plan	\$50 per month and investment option

Overview	Minimum
Minimum investment balance	\$1,000
Accessing your investment	
One-off withdrawal	\$500

How 10Invest works

10Invest is a long term investment plan with unique tax advantages to invest for your future. It is structured as a life insurance policy, giving you control over who benefits from your investment.

The tax on your 10Invest investment earnings is paid by us at the capped life insurance tax rate of 30%. This makes 10Invest a tax effective investment, if you have a marginal tax rate higher than 30%. While your investment remains invested the tax is paid within the bond and you don't have to account for this in your annual tax return. After 10 years from the original start date you may make regular or full withdrawals without paying any additional personal tax (subject to the 10-year rule and the [125% rule](#) explained later in this PDS).

To maximise the benefits you can set up a regular savings plan to make additional contributions (subject to the 125% rule).

Five investment options are available: three indexed diversified options that include cash, fixed interest, shares, property sectors and two indexed share options – Australian and global. These options provide a range of risk levels from low to high risk. Your investment will rise and fall according to the performance of the underlying fund(s) you have chosen, see [page 11](#) for more information. You can switch between these options, at any time.

Importantly you can access your money at any time and set up a regular income stream from your investment, (see 'Making withdrawals and the 10-year rule' below).

Making withdrawals and the 10-year rule

When you make withdrawals you'll receive a combination of contributions and investment earnings. You don't pay income tax on the return of your contributions.

The 10-year rule governs how withdrawals from your investment are taxed. When you withdraw your investment earnings within the first 10 years, they are taxable. The assessable amount will vary depending on when you make withdrawals within the 10 years. No additional tax is paid on withdrawals after 10 years. Withdrawals made within the first 10 years do benefit from a 30% tax offset against your assessable earnings.

The table (above right) is an example of what proportion of your earnings will be considered as assessable income, based on an example of \$900 in earnings. Therefore, it will need to be included in your annual tax return, only when you make withdrawals.

Year the withdrawal is made	Tax treatments	Tax implication for you*
In the first 8 years	100% of the earnings on your investment are considered as assessable income.	The full \$900 is included in your assessable income. As tax is paid within the bond you will receive a tax offset of up to \$270.
In the 9th year	2/3 of earnings on the investment are considered as assessable income.	Only \$600 is included in your assessable income. As tax is paid within the bond you will receive a tax offset of up to \$180.
In the 10th year	1/3 of earnings on the investment are considered as assessable income.	Only \$300 is included in your assessable income. As tax is paid within the bond you will receive a tax offset of up to \$90.
After 10 years	All earnings on your investment are tax free and do not need to be included in your assessable income	Nil – after 10 years there is no further tax to pay on any withdrawals.



10Invest, a tax effective way of investing

We pay the tax on your earnings at 30%. Any earnings are reinvested which along with your ongoing contributions, help your investment continue to grow. Switching investment options within 10Invest will not impact your personal tax, nor will any capital gains tax apply.

After 10 years from the original investment date, you will not pay additional personal tax on any withdrawals.

While you remain invested, your investment does not add to your personal income tax.

Personal tax is not payable on proceeds received by an investor, investor's estate or nominated beneficiaries as a result of:

- Death of the last surviving life insured, or
- If the last surviving life insured is disabled or has serious illness.

125% rule

You can make additional contributions over the life of your investment in 10Invest. During the first year there is no limit to the amount you can contribute. The value of putting as much in as possible during the first year is that you can contribute more in subsequent years. Each following year, your contribution should not exceed 125% of the previous year. If you exceed 125% in any year, the start date of the 10-year rule will reset to the financial year of excess contributions.

Put simply each year you can make the same contribution you did the previous year plus an additional 25%.

You can view your 125% rule status through the [Investor Portal](#) and we will send you reminders/alerts when you are likely to trigger the 125% rule. This will assist you to keep on top of your additional contributions.

Setting up a regular savings plan with ongoing contributions could help you manage this.

Making additional contributions subject to the 125% rule will preserve the 10-year rule and will prevent it from resetting.

The graph at the bottom of this page shows how the 125% rule works based on \$1,000 first year contribution and the maximum 125% rule annual contributions.

This is an example of what happens if you exceed the 125% rule in any year:

- In 2020 (your first year) you contribute \$1,000
- In 2021 you contribute \$2,000
- This 2021 contribution is 200% of your 2020 contribution
- As the 2021 contribution has exceeded the 125% limit on the previous year's contributions, we are required to reset the bond's commencement date to 2021.

- As a result, you would now have to wait a further 10 years from 2021 to receive the full tax benefits.

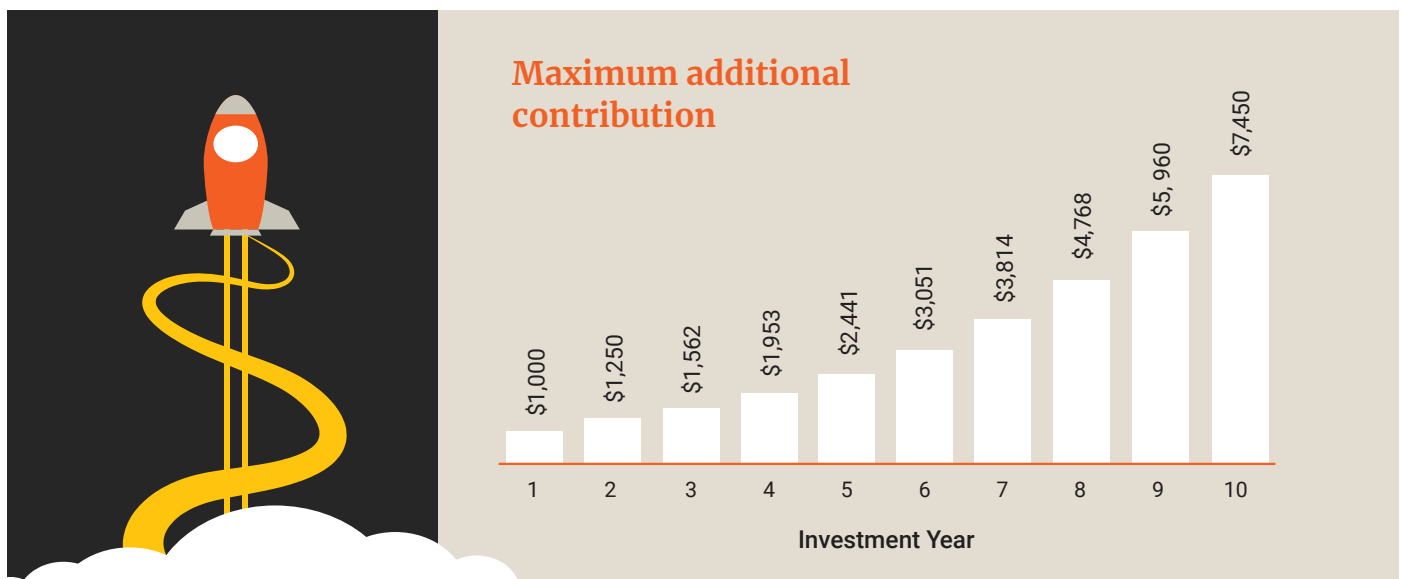
Regular savings plan

It is quick and easy to set up a regular savings plan. You can do this either during the application process or via the [regular savings form](#) which is available online through the [Investor Portal](#) or on our website australianunity.com.au/wealth. The minimum regular savings plan deposit is \$50 per investment option.

You can make this deposit fortnightly, monthly, quarterly or yearly via a direct debit from the Australian financial institution you have authorised us to use, or via BPAY.

Always ensure that the annual total amount of contributions under a regular savings plan doesn't exceed 125% of the previous year's contributions.

If at any time you would like to change your regular savings plan or [direct debit details](#), please notify us in writing at least five business days before the next debit is due.



Things to consider when taking out your policy

Key elements to how your policy is structured

One of the great advantages of 10Invest, is its structure. Unlike other investments it's regulated by the Life Insurance Act (1995), giving you greater control of how, when and who benefits from your investment when you pass away.

What this means is that you may:

- Nominate beneficiaries – Unlike super, you can nominate any individual person, or a company or trustee of a trust to receive the benefit. This protects your investment from being a part of your estate
- Protect proceeds for your estate – If you have chosen for the proceeds of your investment to be paid directly to your estate, they are protected from paying off your debts unless you have specified otherwise.

Policy Owner

The Policy Owner is the legal owner of the 10Invest investment. This can be:

- Individuals and joint investors aged 16 years and over
- A child between the age of 10 and 16 with parental or guardian consent
- Companies and trusts (including deceased estates).

Where policies have joint policy owners, the ownership of the policy stays with the surviving Life Insured.

Life Insured

The Life Insured is a person whose life is insured under your policy. When this person dies it will trigger the policy to mature. This means your full investment will be paid with no additional tax payable, regardless of whether you have reached the 10-year tax paid status.

The Policy Owner automatically becomes the Life Insured person, at the time of application, unless a different person is nominated by you.

You can nominate Life Insured person(s) at any time during your policy. However, if you nominate one or more persons as the Life Insured, the policy will not mature until the last nominated Life Insured person passes away.

Things to consider when nominating a Life Insured

- The Life Insured doesn't have to be a relative or dependent.
- Life Insured persons cannot be changed once they have been nominated.
- In order to nominate beneficiaries you must be the Life Insured person.

Beneficiaries of the policy – You can nominate one or more beneficiaries who will automatically receive the tax-free proceeds of the investment.

Nominating a beneficiary can be done via the [Nomination of beneficiary](#) form which is available online through the [Investor Portal](#) or on our website australianunity.com.au/wealth.

The examples below highlight how the Life Insured works



Sally

Sally is the policy owner and the only Life Insured. She did nominate beneficiaries.

When Sally dies the proceeds of her policy are paid directly to her nominated beneficiaries. This ensures that payment won't be delayed because of estate and probate queries. No further tax is paid on the proceeds.



Isaac

Isaac is the Policy Owner but not the Life Insured. He nominated another Life Insured person(s) when he applied for 10Invest.

If Isaac dies before the Life Insured his policy will continue under the Life Insured.

When the Life Insured dies the policy

Investing for a child's future

You can invest on behalf of a child between the ages of 1 to 16 whilst retaining full control of the investment. It can then be transferred to the nominated child, at a vesting age you specified in your application.

To set the vesting age in the application, choose between the ages of 10 and 25 and the transfer age is set. Policies cannot be transferred to a child under the age of 10.

You can change the vesting age at any time before it occurs. Once the nominated child has reached this age the policy automatically converts, without incurring any fees or charges to a 10Invest policy. Importantly, the 10-year rule does not restart; the start date of the policy carries over to the child, ensuring that the 10-year tax concessions are preserved.

If the policy has been transferred to the child during the ages of 10 to 16, any withdrawals and contributions need a parent's or guardian's consent.

All policies must be transferred to the child before they reach 25, therefore if you invest into 10Invest on behalf of a child when they are 16 the switch must take place by their 25th birthday.

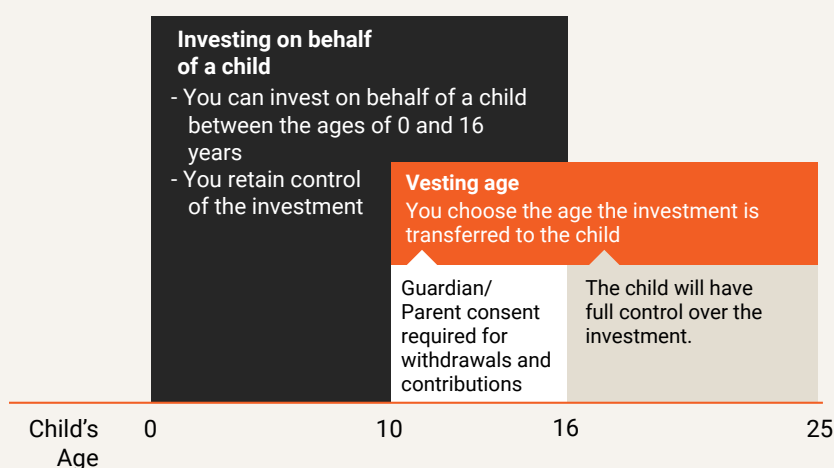
Applications made on behalf of a child can only be made in the names of an individual or joint investor(s), or children aged 16 or above. Each account can only have two policy holders and one Life Insured (child). No other beneficiaries or life insured persons can be nominated.

What happens to the investment if you or the child dies before the vesting age

If you pass away before the child reaches the vesting age the executor or administrator of your estate will hold the policy in Trust for the child until they reach the vesting age.

If the child passes away before the vesting age, you will receive proceeds of the investment, tax free. The investment you made under the child's name does not form part of their estate.

This diagram outlines the cut off ages for nominating a child and selecting the vesting age



Investment timeframe

- You can hold the child's investment up until they are 25 years of age
- All policies must be transferred to the child before they reach 25.



Withdrawals

There are two types of withdrawal options available within 10Invest. These are categorised as making one off withdrawal and regular withdrawals.

Withdrawal type	Minimum withdrawal	Minimum balance
One-off withdrawal	\$500	\$1,000
Regular withdrawals	\$100	\$5,000

Making one off withdrawals

One-off withdrawals from the policy is permitted for a minimum withdrawal of \$500. If the balance of your investment falls below \$1,000 then we may treat your withdrawal request as a full withdrawal. When considering any withdrawals during the first 10 years of the policy you should consider the tax implications in line with the 10-year rule.

If you have invested across multiple investment options a partial withdrawal will be processed according to your most recent investment instructions, unless you advise us differently.

Withdrawals can be made via the [Withdrawal form](#) which is available online through the [Investor Portal](#) or on our website australianunity.com.au/wealth and are normally processed within seven business days upon receiving your request.

This may be longer in exceptional circumstances. Before making withdrawals, you may want to seek advice from a tax or financial adviser who will take into account your own personal financial/tax situation.

Regular withdrawal

Through 10Invest you can make regular withdrawals. The regular withdrawal facility is especially appropriate if you are looking for a regular income stream and your investment has been in 10Invest for over 10 years.

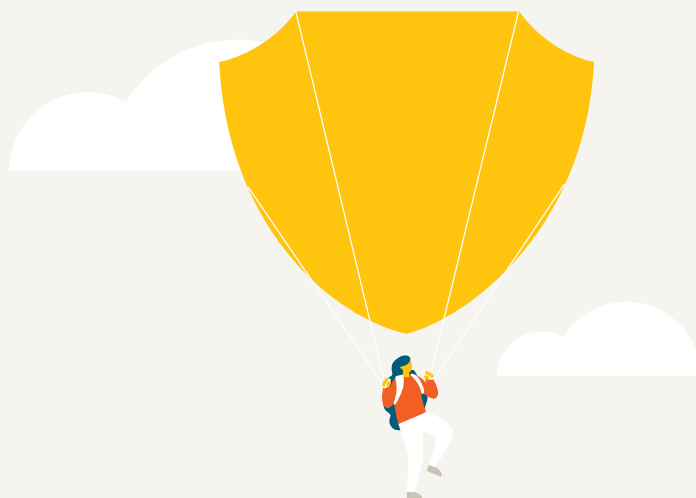
If you would like to make regular withdrawals from your investment you can as long as withdrawals are for \$100 or more.

Complete the [Regular Withdrawal form](#) which is available online through the [Investor Portal](#) or on our website australianunity.com.au/wealth outlining:

- how much you would like to withdraw;
- your Australian financial institution; and
- if you would like fortnightly, monthly or quarterly deposits.

If you wish to make regular withdrawals, you must have a minimum investment balance of \$5,000 and maintain the balance at that rate.

If you plan to use the regular withdrawal facility and you are in your first 10 years of the policy you should consider the tax implications and the [10-year rule](#).



Investment risks




Before investing in 10Invest it's important you consider if the investment options are aligned with your risk tolerance and investment goals.

Risk tolerance relates to how comfortable you are with the possibility your investment may not achieve your investment goals. It's possible that:









- Your initial investment could fall below the original amount you invested
- You could receive negative investment returns and returns may significantly differ from year to year
- Your investment may not achieve your investment objectives.

Risk considerations before making a decision to invest

10Invest offers five investment options, with varying levels of risk to help you manage your risk tolerance and possibility of achieving your financial objectives:

 <p>Low</p>	<p>Low risk level – Investment options with a low risk profile could experience low levels in their returns and potentially have a low to very low risk of negative returns. Due to the low risk level it's expected that these investment options are relatively stable but are unlikely to outperform the returns expected from investment options with moderate and high risk profiles over the medium to long term.</p>
 <p>Moderate</p>	<p>Moderate risk level – compared to the lower risk profile, investment options at this risk level could experience relatively higher levels of change in their returns. There is a higher level of risk in this level, which could result in negative returns.</p> <p>The returns for investment options with this risk profile, are likely to outperform investment options in lower risk levels but unlikely to outperform investments in options at a higher risk level over the medium to long term.</p>
 <p>High</p>	<p>High risk level – investment options with a high level of risk are expected to experience volatility in their returns including periods of negative returns, which could continue for long periods of time.</p> <p>Over the long term returns for investments with a high risk profile are likely to outperform returns for investments with a low or moderate risk profile.</p>

The major risks are outlined to the five investment options available. For detailed assessment of the risks for each underlying fund refer to the underlying PDS.

 <p>Market risk</p>	<p>This is when the performance of the market impacts investment returns. Underlying factors which impact markets (such as Australian Stock Exchange (ASX)) include changes in the: economy, interest rates, stock market investor reactions, world events and political/legal framework (including tax changes).</p>
 <p>Interest rate risk</p>	<p>Changes in interest rates can influence the market value of individual investment options. The impact of changes may be different for each option. Interest rate changes impact each of the following: fixed interest investments, property value and share prices and can impact these differently.</p>
 <p>Inflation risk</p>	<p>This risk is particularly relevant for investments with higher allocations to cash and fixed interest, as these don't tend to keep up with the Consumer Price Index (CPI) increases the same way those with lower allocations do. The risk for an investor is that the return on investment does not exceed the general CPI increase.</p>
 <p>Currency risk</p>	<p>Investments in assets held overseas, can be affected by the exchange rate between foreign currencies and the Australian dollar and can result in either gains or losses.</p>
 <p>Derivatives risk</p>	<p>A derivative is a financial contract used to manage certain risks in investment portfolios. The main types of derivatives are futures, options and swaps. Derivatives can increase a fund's exposure to other risks such as pricing risk. Derivatives are dependent on the value of the underlying security (asset, interest rates, index or financial obligation) and are subject to market risk. When choosing one of the investment options offered under this PDS, you should consider how much exposure they have</p>
 <p>Regulatory and taxation risk</p>	<p>This is when changes to tax law and/or government policies affect the tax treatment of investment bonds and the value of investments.</p>
 <p>Liquidity risk</p>	<p>The ease with which a security can be bought or sold. If it can't be sold quickly at market value, it may need to be sold at a discount to attract buyers. If it can't be sold, it must be held to maturity. Such investments are referred to as being illiquid, that is, they can be hard to buy or sell quickly.</p>
 <p>Unforeseen risks</p>	<p>Major external events including natural weather and environmental occurrences, pandemics, terrorism behavior, or similar occurrences events can, directly or indirectly, impact investment options. The flow on effects of these events could result in a loss of capital that could impact the unit prices and investor returns.</p>

10Invest investment options

10Invest offers you five investment options to choose from. These options provide a range of risk levels which helps you to choose an investment portfolio to match your risk tolerance. The default investment option is the Vanguard® Conservative Index Fund, and will be automatically chosen if you don't pick an investment option(s) when applying.

These options are:

Vanguard® Conservative Index Fund	Risk level page 10
<p>The Fund provides access to a range of sector funds, offering broad diversification across multiple asset classes. The Conservative Fund is biased towards income assets, and is designed for investors with a low tolerance for risk. It targets a 70% allocation to income asset classes and a 30% allocation to growth asset classes. If you are an investor looking to invest for the short to medium term and you are seeking a steady source of income with some capital growth potential this may be an option for you.</p> <p>Investment timeframe Minimum suggested investment timeframe: 3 years.</p> <p>Investment strategy Vanguard® Conservative Index Fund seeks to follow the rates of returns of the various individual investments of the underlying funds in which this option invests in before determining how much of the investment should be strategically allocated in, before taking into account fees, expenses and tax. This investment option invests in a diversified portfolio of securities, which means the Fund is less exposed to the performance fluctuations of individual securities, and the indices that they track.</p>	 <p>Low</p>
Vanguard® Balanced Index Fund	Risk level page 10
<p>The Balanced Fund is designed for investors seeking a balance between income and capital growth. The Fund targets a 50% allocation to income asset classes and a 50% allocation to growth asset classes. It provides low-cost access to a range of sector funds, offering broad diversification across multiple asset classes. This option may be suitable for investors with a medium term investment horizon, seeking a balance between income and capital growth potential.</p> <p>Investment timeframe Minimum suggested investment timeframe: 5 years</p> <p>Investment strategy This Fund invests in a diversified portfolio of securities, which means it is less exposed to the performance fluctuations of individual securities. This investment option follows the collective rates of returns of the various individual shares of the underlying funds in which this investment option invests in, before determining how much of the investment should be strategically allocated, before taking into account fees, expenses and tax.</p>	 <p>Moderate</p>
Vanguard® Growth Index Fund	Risk level page 10
<p>This investment option seeks to track the collective returns from the various types of the underlying funds in which this option invests in before determining how much of the investment should be strategically allocated in, before taking into account fees, expenses and tax. This option provides low-cost access to a range of sector funds, which offers broad diversification across various asset classes.</p> <p>The Growth Fund is biased towards growth assets, and is designed if you are seeking long-term capital growth. If you are a buy and hold investor (an investor who buys investments and holds them for a long time regardless of fluctuations in the market) seeking long-term capital growth, but requiring some diversification benefits of fixed income to reduce volatility, this investment option may be suitable for you.</p> <p>Investment timeframe Minimum suggested investment timeframe: 7 years</p> <p>Investment strategy This Fund invests in a diversified portfolio of securities, which means the Fund is less exposed to the performance fluctuations of individual securities. It targets a 30% allocation to income oriented assets and 70% to growth oriented assets. It holds units in the following underlying funds, including but not limited to: Vanguard® Australian Fixed Interest Index Fund, Vanguard® Global Aggregate Bond Index Fund (Hedged), Vanguard® Australian Shares Index Fund, Vanguard® International Shares Index Fund, Vanguard® International Shares Index Fund (Hedged), Vanguard® International Small Companies Index Fund, Vanguard® Emerging Markets Shares Index Fund. Vanguard® may, at its discretion, start investing directly in the securities that are, have been or are expected to be in the indices of the underlying funds or in different funds.</p>	 <p>High</p>

Vanguard® Australian Shares Index Fund

Risk level [page 10](#)

The Fund provides low cost, broadly diversified exposure to Australian companies and property trusts listed on the Australian Securities Exchange. It also offers potential long-term capital growth along with dividend income and franking credits. This option may be suitable for you if you are a buy and hold investor (an investor who buys investments and holds them for a long time regardless of fluctuations in the market) seeking long-term capital growth, some tax-effective income, and you have a higher tolerance for the risks associated with share market volatility.

Investment timeframe

Minimum suggested investment timeframe: 5 years

Investment strategy

The Vanguard® Australian Shares Index Fund seeks to track the return of the S&P (Standard & Poor's 500 Index) /ASX (Australian Stock Exchange) 300 Index before taking into account fees, expenses and tax. It invests in a diversified portfolio of securities, which means the Fund is less exposed to the performance fluctuations of individual securities.



High

Vanguard® International Shares Index Fund

Risk level [page 10](#)

The investment option provides exposure to many of the world's largest companies listed in major developed countries. It offers low-cost access to a broadly diversified range of securities that allows investors to participate in the long-term growth potential of international economies outside Australia. The option is exposed to the fluctuating values of foreign currencies, as there will not be any hedging of foreign currencies to the Australian dollar. The International Shares Index Fund may be suitable for an investor seeking long-term capital growth, some income, international diversification, and with a higher tolerance for the risks associated with share market volatility

Investment timeframe

Minimum suggested investment timeframe: 7 years

Investment strategy

This option seeks to track the return of the MSCI World* ex-Australia Index (with net dividends reinvested) in Australian dollars before taking into account fees, expenses and tax.

* The MSCI world index, is part of The Modern Index Strategy, is a broad global equity index that represents large and mid-cap equity performance across 23 developed markets countries



High

For more information about these investment options visit vanguard.com.au

About Vanguard®

Vanguard® is a global mutual company, founded in 1975. Its structure aligns their interests with those of their investors and drives the culture, philosophy and policies throughout the Vanguard® organisation, both here in Australia and globally.

With more than AUD \$8.8 trillion in assets under management as of 30 June 2020, including more than A\$1.8 trillion in ETFs, Vanguard® is one of the world's largest global investment management companies. In Australia, Vanguard® has been serving financial advisers, retail clients and institutional investors for more than 20 years.

Vanguard® Investments Australia Ltd ABN 72 072 881 086, AFSL 227263.

Vanguard® have given consent to be named in this PDS

Vanguard® has given consent to all statements in this PDS that relate to Vanguard® or have been made by Vanguard® and has not withdrawn their consent at the date of this PDS. The investment options are not deposits or liabilities of Vanguard® or its member companies.

Vanguard® is not issuing, selling, guaranteeing or underwriting this financial product or performing any other function in relation to the 10Invest apart from investment management.

Vanguard®



Fees and costs

This section shows the fees and other costs which you may be charged and deducted from your account balance, from the returns on your investment or investment options.

Did you know?

Small differences in both investment performance, fees and costs can have a substantial impact on your long-term returns. For example, total annual fees and costs of 2% of your total fund balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask your financial adviser.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) website (moneysmart.gov.au) has a managed funds fee calculator to help you check out the different fee options.

Type of fee or cost	Amount ¹	How and when the fee is paid
Fees when your money moves in or out of the Fund¹		
Establishment fee³ The fee to open your account	Nil	Not applicable
Contribution fee¹ The fee on each amount contributed to your investment.	Nil	Not applicable
Withdrawal fee The fee on each amount you withdraw from your investment.	Nil	Not applicable
Exit fee The fee to close your investment.	Nil	Not applicable
Management costs²		
The fees and costs for managing your investment.	The management costs includes the following <ul style="list-style-type: none"> • administration fee of 0.30% p.a. • investment management cost charged by the fund manager for your selected investment option, to manage the underlying portfolio currently between 0.16% and 0.29%. 	<p>The management cost is expressed as a percentage of the total average net assets of the investment options, unless otherwise stated in this PDS.</p> <p>The administration fee is payable to us. It is calculated daily using the daily gross market value of the 10Invest holdings in the investment option, are deducted (usually monthly) from the investment option and are reflected in the daily unit prices for the investment option.</p> <p>Investment management costs are costs charged by the fund manager, for your selected investment option. These costs are deducted by the fund manager from the portfolio and are reflected in the daily unit prices for the investment option.</p> <p>Total estimated management costs are outlined on page 15.</p>
Performance fees and other costs The investment options included on the 10Invest investment menu do not incur a performance fee.	Nil	Not applicable

Type of fee or cost	Amount ¹	How and when the fee is paid
Service fees and other costs		
Switching service fee³ The fee for changing investment options.	Nil	There is no switching service fee

- All fees are shown are inclusive of the impact of goods and services tax (GST) less any input tax credits (including approximate reduced input tax credits) that we and the fund manager may be entitled to claim.
- The management costs, any performance fees and other costs are expenses before the impact of tax deductions that may be available to us or the underlying investment funds. The tax impact of these deductions is reflected in the investments value.
- You may incur an investing transaction costs when you invest or switch into an investment option.

Example of annual fees and costs

The table below is an example of how fees and costs could affect your investment over a one-year period; if you invested in the Vanguard® Balanced Index Fund. This table should be used to help you compare 10Invest with other managed investment options available.

10Invest	Investment balance of \$50,000 with total contributions of \$5,000 at the end of the year	
Contribution fees¹	Nil	For every additional \$5,000 you put in, you will be charged \$0.
Plus Total management cost	0.59% ²	And for every \$50,000 you have in the investment option you will be charged \$295 per year
Equals Cost of investment option		If you had an investment of \$50,000 at the beginning of the year and you contribute an additional \$5,000 at the end of that year, you will be charged fees of \$295.

- Additional fees and costs may apply. For the above example, an investing transaction cost (ITC) of \$11 will be incurred on the \$5,000 contribution in to the Vanguard® Balance Index Fund. This is calculated by multiplying the contribution by the ITC of 0.22%. Performance fees do not apply for this example.

Management costs

The management costs include our administration fees, any expense recoveries and investment management costs charged or incurred by the fund manager. We calculate the administration fees using the daily gross market value of the investment option.

- Are deducted directly from the investment option before unit prices or earnings are declared and not from your investment account
- Don't include fees or costs deducted from your investment account (i.e. investing transaction costs)
- Don't include any performance fees and other costs charged by the fund manager.

Indirect Cost Ratio (ICR)

The ICR is a useful measurement of ongoing fees and expenses of investing in each of the five investment options. The figure is stated as a percentage of the average size of the net assets held by each option over the financial year. It also shows the cost of investing in any of the options compared to investing directly in each asset.

The ICR is calculated by dividing the total management costs for a specific option, by the average size of the option (based

on net assets) over the financial year. The ICR does not include the ITC (buy/sell spreads) or the indirect transactional and operational costs, brokerage, borrowing costs and government charges, which are incurred by each portfolio and would generally be incurred by an investor who is investing directly.

The ICR for the financial year 30 June 2020 for each investment option is outlined in the Management Costs table on [page 15](#).

Payments to the fund manager

As part of the fees and costs for investing in 10Invest the fund manager will be reimbursed for the investment management cost which is included in the cost for the investment option management fee.

Additional costs which the fund manager will be compensated for include:

- Ongoing recoverable expenses including:
 - audit
 - taxation advice
 - offer document costs
- Infrequent abnormal expenses, such as:
 - cost of investor meetings.

All fees and costs charged or incurred by the fund manager are reflected in the daily unit prices which we calculate for each of the five investment options.

The total estimated management costs for the five investment options are shown in the table below.

To assist you in making an informed investment choice, we publish a Fees and Costs Update document on our website which provides current information about fees in each of the investment options. This document will advise of any changes made to the fees disclosed in this PDS, and will be published as we are advised of any changes.

The Fees and Costs Update is incorporated by reference to this PDS and should be read in conjunction with this PDS before making an investment decision. You should retain a copy of the current Fees and Costs Update for your records.

Investment option	10Invest administration fee p.a.	Total estimated management cost
Vanguard® Diversified Conservative Index Fund	0.29%	0.59%
Vanguard® Balanced Index Fund	0.29%	0.59%
Vanguard® Growth Index Fund	0.29%	0.59%
Vanguard® Australian Shares Index Fund	0.16%	0.46%
Vanguard® International Shares Index Fund	0.18%	0.48%

Investing Transaction Costs (ITC)

ITC's are charged by the fund manager, and aim to ensure that you share the transaction costs associated with your investment decision to either enter or exit an investment option, with other investors.

The fee isn't retained by us. The cost is deducted from your investment account when you switch into your new investment option. It is made up of both the buy and sell spread combined. It's an estimate to cover the investment options indirect transactional and operational costs. It is not an additional fee paid to Vanguard® of the investment option, but they do retain it to cover those transaction costs.

The ITC does not include the Management Costs (refer to the table below left). The ITC for each investment option are set out in the table below.

Investment option	Investing Transaction Costs
Vanguard® Conservative Index Fund	0.20%
Vanguard® Balanced Index Fund	0.20%
Vanguard® Growth Index Fund	0.18%
Vanguard® Australian Shares Index Fund	0.10%
Vanguard® International Shares Index Fund	0.12%

Stamp Duty

In some states you may be required to pay stamp duty when you take out a 10Invest policy. This is currently paid by us. Some States may also require you to pay stamp duty on the transfer of your policy. If you live in a State this happens you will be advised of the rate before you transfer your policy.

Dishonour fees

Dishonour fees are fees which are charged when we are unable to successfully process authorised direct debit transactions, due to insufficient funds. We currently don't charge dishonour fees. However, we may do in the future by deducting costs incurred from your investment account.

Changes to 10Invest fees and costs

We reserve the right to change the fees and cost, which we have outlined in this PDS, or introduce new ones, in accordance with the 10Invest governing rules.

If we make any changes to the fees and costs we charge we will email you 30 days before any changes are implemented.

The governing rules cover the following fees:

- Contribution
- Establishment
- Withdrawal
- Termination
- Switch service

The levels of these fees are set at our discretion.

The governing rules also allows for the management fee, which is currently set at a maximum 4% p.a. (of the daily gross market value) for each investment option. This maximum level is for your information only and is not the management fee you are currently charged.

Changes to the fund managers' fees and costs

The fund manager may change the fees and costs or introduce new ones without giving notice. If, as a result, we have to charge you more than the total management costs we have outlined in this PDS, we will publish a 'Fees and Costs Update' on our website or issue a Supplementary PDS.

Fees to financial advisers

You can choose to have payments to your financial adviser deducted from your account. This can be done either as a one-off payment or a regular, ongoing payment.

The amount and timing of the payment is an agreement between you and your financial adviser. The adviser service fee is not a fee paid to us.

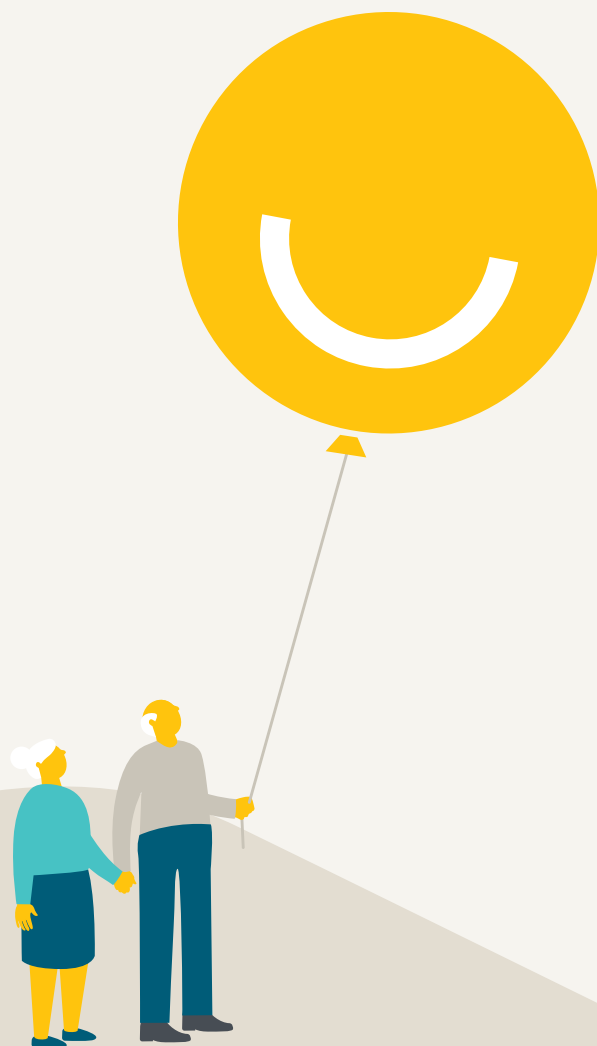
Differences between adviser fees

A one-off adviser fee is a fixed dollar amount. If you invest in multiple investment options it is divided across the options and is withdrawn from your investment units.

Ongoing adviser fees are either paid as a fixed dollar amount directly from your account or a percentage of your investment balance. It is calculated at the beginning of each month.

Examples of ongoing adviser fees

Ongoing adviser fees	Your instructions	Amount deducted from your account
Percentage amount	Based on 0.48% p.a. adviser fee with a balance of \$50,000	\$240 p.a. or \$20 per month
Fixed dollar amount	Adviser fee of \$600	\$600 p.a. or \$50 per month



How to invest in 10Invest

Applications for 10Invest are made via the [online application form](#) only.

Companies or trusts must complete an electronic [PDF application form](#) available from our website australianunity.com.au/wealth or a free paper copy is available by contacting us on 1300 1300 38. In order to apply online, and for the automated identification verification process you will need to have your individual identification documents ready. The accepted documents include any two of the following:

- current passport (within two years of expiry);
- Australian Visa;
- Australian divers' license; and/or
- Medicare Card (or similar government identified documents).

You will also need to ensure that you have cleared funds in your Australian financial institution account. Applications into 10Invest are dependent on successfully passing the identification verification process.

Incomplete applications

If for any reason your application is incomplete we will contact you outlining what further information we need from you. We will retain your initial investment and if after 30 days your application remains incomplete your full investment amount will be returned minus any interest earned during that period.

Switching between the five investment options

You can switch between investment options anytime via the [switch form](#) which is available online through the [Investor Portal](#) or on our website australianunity.com.au/wealth. It does not impact your tax in any way. However, a minimum switch of \$500 per investment option applies and you may incur investing transaction costs each time you switch options.

Default investment option

If when submitting your application you don't outline an investment option(s), you will be invested in the default option - Vanguard® Conservative Index Fund.

Processing your transactions

Your request is generally processed using the unit price as calculated at the close of business the day we receive your request, if we receive it before 1.30 pm South Australian time. If your request is received after 1.30 pm it will generally be processed using the unit price as calculated close of business the following day. Additional contributions are generally processed using the unit price calculated as at the close of business on the day cleared funds are received. At our discretion we can reject, defer or request additional information relating to either your application or switch request. If we reject your application you will be notified in writing and your initial investment in full, minus any interest earned.

Delays or suspension of processing transactions or unit pricing

If we consider it to be in your best interest we may calculate unit prices more or less frequently or may suspend daily calculation of unit prices and suspend processing transactions.



Start investing in 10Invest and making additional contributions

A minimum investment of \$1,000 is required to start your 10Invest policy. This initial investment can only be made via Direct Debit.

Additional contributions can be made via Direct Debit or BPAY and in your welcome pack we will advise you of your unique BPAY reference.

Applications into 10Invest can only be confirmed when the initial investment has been successfully processed.

If we have to do this it will be as a result of one/all of the following:

- Normal accounting practices, when the underlying investment option distributes
- Financial markets are closed or in other extraordinary circumstances
- We are unable to obtain a price for valuation purposes
- The fund manager delays or suspends transactions and/or unit pricing
- Liquidity risks which could result in insufficient cash to meet withdrawals in a timely manner or
- Other events outside our control, which impacts our ability to accurately calculate a unit price.

How your investments valued and unit prices are calculated

Your investment into your chosen investment option is pooled with money from other investors in the same option. It's then processed into the underlying fund, generally within two business days of receiving the request. This timing difference of your investments can result in differences when comparing the performance against the performance of the underlying portfolio (even after fees, costs and taxes are deducted).

The valuation of investments is generally carried out each day. The value of the underlying assets held in managed funds can rise and fall, and so too can the unit prices and the value of your investment into that underlying fund.

The unit price (price for a single unit) is calculated by taking the value of the asset and deducting the fees, taxes and other expenses. The resulting value is then divided by the total number of units allocated. This process is completed within two business days.

If we consider it to be in your best interest we may calculate unit prices more or less frequently or may suspend daily calculation of unit prices. We calculate one unit price for each investment option offered in this PDS.

Additional information

Where to find the latest information

On our website we regularly update information about your investment options. Information includes: investment performance, unit price history and transactions costs.

10Invest Investor Portal

Once your application has been successfully processed you will receive an email with information on how to activate your investor portal.

In your investment portal you can:

- view your account details;
- view your statements and transactions;
- view your 125% rule status;
- change your contact details;
- change your beneficiary details;
- change your regular savings plan¹ details;
- switch between investment options; and
- make withdrawal requests.

1. Please ensure to notify us in writing at least five (5) business days before the next automatic contribution is due to ensure your request is carried out.

Other useful information, resources and investor frequently asked questions is also available on the portal.

To keep you informed of your investment, you will receive the following:

Information	Frequency
An investment summary confirming your policy number and initial investment	At the time of transaction
Confirmation of following transactions (additional contributions, withdrawals, and switches)	
Confirmation of your instructions	
Confirmation of withdrawals, noting the assessable component of your earnings for income tax purposes	
Annual statement as at 30 June showing your transactions for the previous 12 months, value of your investment and investment return	Annually

Cooling-off period

If after you apply for a 10Invest policy you change your mind or your circumstances change, you must write to us within 14 days of receiving confirmation of your initial investment or five business days after your investment is issued (allocation of units), whichever is earlier. Once we receive written confirmation to cancel your policy we will issue a refund minus any applicable costs (transaction, tax, or duty) incurred. We also take into account any increases or decreases in your investment value which may have happened. This could result in you receiving less than your original investment.

Your relationship with Lifeplan and Australian Unity Limited

Subject to you meeting the membership eligibility criteria determined by the Board of Australian Unity Limited (AUL) the Board of AUL may determine that you will become a member of AUL. By becoming a policy holder you consent to become a member of AUL and agree to be bound by the constitution of AUL, in particular, you agree to contribute an amount not exceeding \$1 to the property of AUL in the event of AUL being wound up while you are a member of AUL or within 1 year afterwards as set out on the constitution of AUL.

Related party transactions

All transactions we enter into in relation to 10Invest, including those with related parties, are on arm's length commercial terms. Australian Unity group entities may provide services for fees charged at a commercial rate, including investment management services for fees disclosed in this PDS. A policy and guidelines are in place to manage the risk of any real or perceived conflict of interest, as a result of a related party transaction. Related party transactions with Australian Unity group entities are reviewed and approved by senior management with a clearly identified governance policy and guidelines.

Changes to investment strategies and fund managers

In the 10Invest we have made five managed investment options available to you. These are professionally managed by an external fund manager to provide you with the diversification required to create an investment portfolio in line with your risk tolerance and financial objectives.

We regularly research new investment opportunities and, at our discretion and subject to the governing rules, we may without notice:

- Add, remove or change fund managers and/or
- Add, close or cease to offer an investment option.

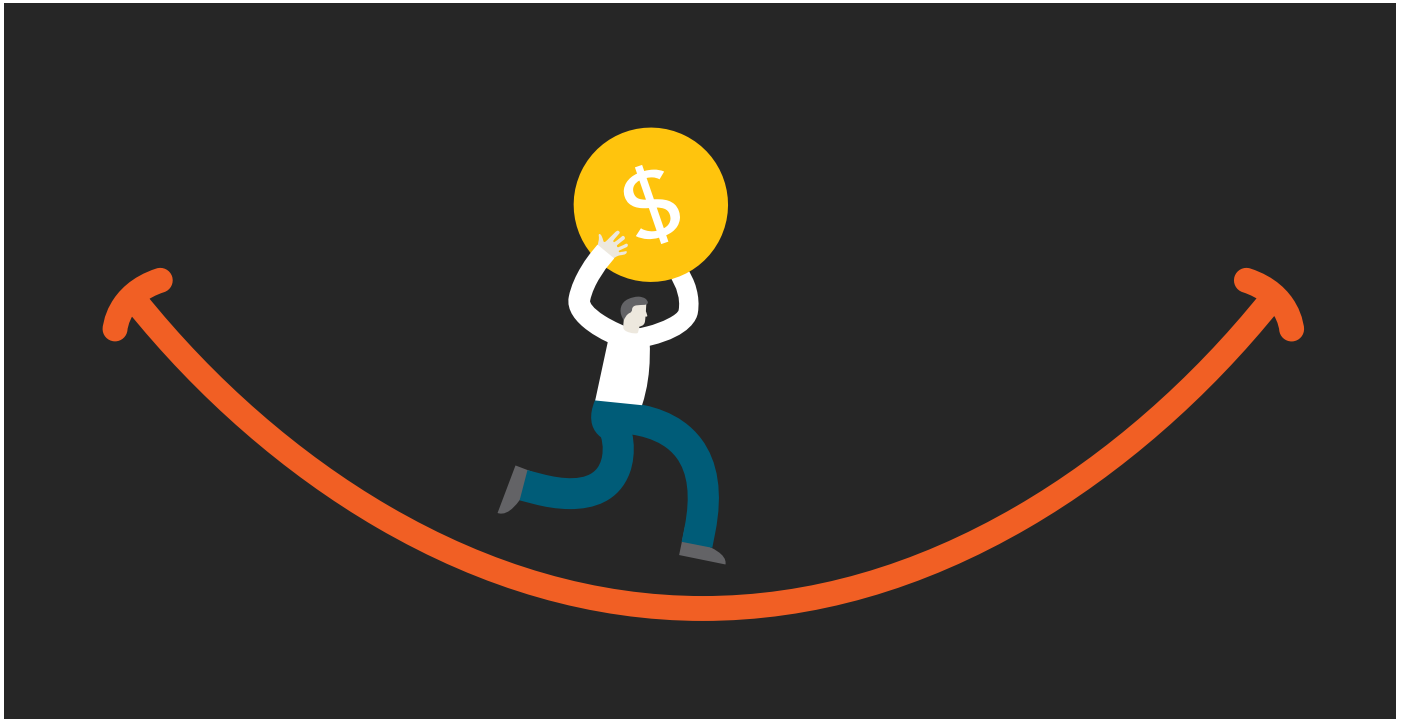
If we close an investment option we will email you notifying you of the close. You will then have 30 days in which to switch to an alternative open investment option. Any switch made under these circumstances will not attract any additional transaction costs. We accept no liability in relation to investment gains or losses which may occur as a result of closing an investment option.

Without any notice and from time-to-time, fund managers may also change their investment objectives, investment strategy or asset allocation.

We will notify you if you are affected by material changes to the investment options in 10Invest, and this is done in accordance with the law. Non-material changes to investment options can be found on our website or by logging into your online investment portal account.

Tax File Number (TFN)

Your investment is not subject to TFN quotation rules.



Ethical investment considerations

Our selection of the fund managers for the investment options offered in this PDS don't factor in its labour standards, environmental, social or ethical position. However, if these factors could impact its reputation, performance and stability of the company we may review our decision to include their investment options.

Collecting your personal information

We collect and manage your personal information in accordance with the law and the Australian Unity [privacy policy](#), which can be accessed from our [website](#). If you have any concerns or questions about the privacy of your personal information please contact our Privacy Officer:

Email: enquiries@australianunity.com.au

Address: Privacy Officer
 Australian Unity – Investment Bonds
 Reply Paid 89
 Adelaide SA 5001
 (postage paid)

If you are not satisfied with how your concern was addressed you may contact the Privacy Commissioner at:

Address: Office of the Australian Information Commissioner
 GPO Box 5218
 Sydney NSW 2001

Online: <https://www.oaic.gov.au/individuals/how-do-i-make-a-privacy-complaint>

Email terms and conditions

We offer an email service that allows you to send us instructions on your account (Email Instructions Service). If you wish to give us instructions by email in relation to your account, (including for example additional investments, withdrawals, switches, change of details or transfer requests) then you must:

- 1) send the email to enquiries@australianunity.com.au or such other email address we may advise from time to time;
- 2) ensure that you attach the relevant completed PDF form to your email that contains the instructions and is signed by all the authorised signatories to the investment and is dated correctly; and
- 3) include the name of all the investors, the customer reference number and sufficient information to enable us to complete the email instructions.

(Collectively referred to as Email Instructions Requirements).

Lifeplan may refuse to act on email instruction unless they meet the Email Instructions Requirements. In addition to the Email Instructions Requirements the following terms also apply to your use of the Email Instructions Service:

- (a) You use the service entirely at your own risk.
- (b) Lifeplan is not in any way liable for and will not compensate you for any losses arising as a result of your use of the Email Instructions Service, unless required by law.
- (c) Lifeplan is not in any way liable for any action taken by Lifeplan based upon any email instructions that are false, misleading, fraudulent or incorrect. This means that Lifeplan will not compensate you for any claim arising out of, for example, a fraudulent email redemption request made by someone who has access to your investor code and a copy of your signature.
- (d) Lifeplan is not in any way liable for any loss that may be incurred by you arising from an email being delayed or not being received by Lifeplan.

How we are regulated

Lifeplan's Constitution, the Corporations Act 2001 (Corporations Act) and the Life Insurance Act 1995 (Life Insurance Act), determine how 10Invest and Lifeplan operate.

The Australian Prudential Regulations Authority under the Life Insurance Act and the Australian Securities and Investment Commission under the Corporations Act regulate Lifeplan and 10Invest.

Lifeplan and 10Invest benefit funds are kept separate and distinct from other benefit funds and assets held by 10Invest and Lifeplan.

This means that assets of each benefit fund are protected by financial matters which could occur to the detriment of 10Invest and can only be used for meeting 10Invest and Lifeplan's contractual liability to investors of the particular benefit fund.

In addition to the powers which we have outlined in this PDS the constitution allows us to:

- Decide not to accept or to defer your application to invest or switch at our discretion without giving you a reason
- Reject your application. If we do this we will notify you and return your investment minus interest earned
- Decide to not accept or defer your nomination for an additional Life Insured person
- Not to accept or defer your application to change the vesting age of a child at our discretion and without giving you a reason.

The powers are not limited to the ones we have outlined above or in this PDS. To receive a free copy of Lifeplan's Constitution please call our Investor Services team on 1300 1300 38.

Complaints handling

We are committed to providing good quality investment products excellent service and take every complaint seriously. Complaints can be made via:

Email: enquiries@australianunity.com.au

Telephone: 1300 1300 38

Address:

The Client Services Manager
Australian Unity – Investment Bonds
Reply Paid 89
Adelaide SA 5001 (Postage paid)

We will promptly acknowledge your complaint, investigate it and respond with a decision in a timely manner. We will notify you of the decision within 45 days after receipt of your complaint.

If you are not satisfied with the response or how the complaint was handled or the resolution, you may contact the Australian Financial Complaints Authority at:

Email: info@afca.org.au

Telephone: 1800 931 678 (freecall)

Address: Australian Financial Complaints Authority
GPO Box 3
Melbourne, VIC 3001

Online: afca.org.au

This service operates as an independent body for the industry to determine unresolved complaints. There is no cost to you for using this service.

For Real Wellbeing Since 1840

Adviser Services

T 1300 133 285

P online.lifeplan.com.au

Investor Services

T 1300 1300 38

E enquiries@australianunity.com.au

271 Spring Street
Melbourne VIC 3000

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