

Australian Unity

Childcare Property Fund Update to Forecast Financials June 2022

June 2022 Mark Delaney Fletcher Bubb



Images above are real estate assets owned by the Fund, due for settlement or currently under exclusive due diligence (including artistic impressions of assets in, and proposed for, development). Images of play equipment and loose furniture are typically tenant property.

Update to Forecast Financials June 2022



Projected financial returns on current portfolio and opportunities*

		Forecast FY23	Forecast FY24	Forecast FY25	Forecast FY26	Forecast FY27	Forecast FY28	Forecast FY29	Forecast FY30	Forecast FY31
Cash on cash return										
Distributions paid ¹	\$'000	1,854	2,305	2,458	2,595	2,741	2,932	3,128	3,312	3,448
Contributed equity (net of equity recaps)	\$'000	49,785	55,285	55,285	55,285	55,285	55,285	55,285	55,285	55,285
Cash on cash return ¹	% p.a.	3.72%	4.17%	4.45%	4.69%	4.96%	5.30%	5.66%	5.99%	6.24%
Distribution yield										
Net asset value (NAV)	\$'000	48,493	52,491	56,863	62,697	68,012	71,903	76,655	80,343	84,708
Distribution yield on NAV including tax credits ¹	% p.a.	3.82%	4.39%	4.32%	4.14%	4.03%	4.08%	4.08%	4.12%	4.07%
Loan to value ratio (LVR)										
Borrowings	\$'000	46,590	50,587	50,727	50,871	51,017	51,166	51,317	51,471	51,627
Property Portfolio Value	\$'000	94,942	102,937	107,449	113,427	118,888	122,928	127,832	131,672	136,194
LVR	%	49.00%	49.10%	47.20%	44.80%	42.90%	41.60%	40.10%	39.00%	37.90%

* All returns quoted post-fees and based on the assumptions as set out in this document

1. Includes forecasted income tax credits

Forecast Financials



paid.1

Category Assumption Assumptions Property valuations assume moderate yield compression in comparison to market indicators Portfolio assets The distribution return forecasts are made on the Consists of 10 childcare centres with over 935 licensed places • Fund-through arrangements assume a book **Pipeline** basis of a number of value equal to the 'as if complete' valuation portfolio Includes both stabilised operating assets and fund-through developments • The Fund receives a back ended coupon in with established operators assumptions and consideration for interest during construction estimates, some of which calculated at the forecast yield on completion are detailed below. An additional \$6.7M of equity raised prior to June 2023 Distributions paid from 100% of Funds from Forecast distributions are Equity **Operations (FFO) not guaranteed** and are Additional distributions paid from statutory provided for indicative profits or return of capital purposes only. We Debt Peak Debt of \$51.6M The Portfolio is optimised and there is no emphasise that investment excess capital from re-gears Maximum Portfolio gearing LVR of 49% decreasing to 38% by 2031 decisions should not be · Gearing is made up of: based on forecast returns, Maximum LVR of 50% on stabilised assets past performance, Maximum LVR of 35% on refurbishment assets, which can be redistribution rate, or the geared to 50% upon completion ratings given by an • Maximum LVR of 50% on development fund-throughs, which can be reindependent ratings geared to 50% upon completion agencies, since these can • Lease rent increasing at a fixed rate of 3% annually across the portfolio • 100% fully occupied throughout the Fund term General vary and are current only to • Terminal values assumed to be the capitalised value at the end of 10-years 2.25% expense inflation applied annually the date of publication. Forecast Fund financials do not meet the • Operating costs paid by the tenant required threshold for performance fees to be

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