

Summary of Interests and Benefits

Interests of Directors

Other than as described or incorporated by reference in the Offer Specific Prospectus, no Director or proposed Director has, at the time of lodgement of the Offer Specific Prospectus with ASIC, or has held in the two years before lodgement of this Offer Specific Prospectus with ASIC, an interest in:

- the Offer, or
- any property acquired or proposed to be acquired by Australian Unity in connection with the Offer.

Other than as described (or incorporated by reference) in the Offer Specific Prospectus, no amount (whether in cash or otherwise) has been paid or agreed to be paid, nor has any benefit been given or agreed to be given, to any Director or proposed Director:

- to induce a person to become, or qualify as, a Director, or
- for services provided by a Director or proposed Director in connection with the Offer.

The Offer does not relate to the formation or promotion of Australian Unity.

Directors will be offered the opportunity to apply for Bonds as part of the Member Offer.

Interests of Advisers

Acacia Partners Pty Ltd and National Australia Bank Limited will act as Arrangers for the Offer, and will be paid fees of up to 0.20% of the gross proceeds of the Offer, to be shared equally by the Arrangers.

Acacia Partners Pty Ltd, ANZ Securities Limited, Evans Dixon Corporate Advisory Pty Limited and National Australia Bank Limited will act as Joint Lead Managers for the Offer. Each Joint Lead Manager will be paid an amount equal to 1.25% of the gross proceeds of their Allocation, and will share equally an amount equal to 0.25% of the gross proceeds of all other Allocations.

Australian Unity Funds Management Limited and JBWere Limited will act as Co-Managers for the Offer. Australian Unity Funds Management Limited and JBWere Limited will each be paid an amount equal to 1% of its Allocation by the Arrangers on behalf of Australian Unity.

King & Wood Mallesons has given Australian Unity legal and tax advice in connection with the Offer, and will be paid fees of approximately \$298,000 (excluding GST) for work up to 9 September 2019. Further amounts may be paid to King & Wood Mallesons under its normal

time-based charges, and in payment of disbursements. King & Wood Mallesons has also advised Australian Unity on matters relating to other debt instruments and facilities.

Other than as set out in the Offer Specific Prospectus, no adviser, promoter, underwriter or financial services licensee named in the Offer Specific Prospectus currently has, or has held in the last two years, an interest in promoting Bonds or the Offer. Nor has any other benefit been given or agreed to be given to such person for service in connection with Bonds or the Offer.