

Australian Unity - Key Financial Ratios¹

Prescribed Key Financial Ratios					Other Relevant Financial Ratios					Example net extra borrowings \$50m
As at 30 June					As at 30 June					
		2021 \$ 000	2022 \$ 000	2023 \$ 000			2021 \$ 000	2022 \$ 000	2023 \$ 000	2023 \$ 000
Gearing ratio					Covenant Gearing Ratio					
Total liabilities / total equity					Gearing Ratio Debt / Gearing Ratio Debt + Gearing Ratio Equity					
Total liabilities	A	6,060,875	6,398,168	6,673,458	Total liabilities		6,060,875	6,398,168	6,673,458	6,723,458
					less: Benefit fund policyholder liabilities		(2,462,587)	(2,357,988)	(2,483,431)	(2,483,431)
					less: ADI interest bearing liabilities		(1,065,652)	(1,241,788)	(1,289,124)	(1,289,124)
					less: Leases		(125,372)	(126,283)	(115,978)	(115,978)
					less: Other (non-interest bearing) liabilities		(1,987,874)	(2,253,578)	(2,392,147)	(2,392,147)
					= subtotal		419,390	418,531	392,778	442,778
					plus: Consolidated guarantees		69,479	77,244	97,409	97,409
					less: ADI guarantees		0	0	0	0
					less: AUL Cash		(162,385)	(136,451)	(122,966)	(122,966)
					less: Interest bearing liabilities which are Junior Ranking Obligations		0	0	0	0
					= Gearing Ratio Debt	A	326,484	359,324	367,221	417,221
Total equity	B	866,494	1,147,681	1,188,376	Total equity		866,494	1,147,681	1,188,376	1,188,376
					plus: Junior Ranking Obligations		0	0	0	0
					less ADI equity		(81,124)	(86,038)	(89,194)	(89,194)
					= Gearing Ratio Equity	B	785,370	1,061,643	1,099,182	1,099,182
Gearing ratio (%)	C = A / B	699.47%	557.49%	561.56%	Covenant Gearing Ratio (%)	C = A / (A + B)	29.36%	25.29%	25.04%	27.51%
Interest cover ratio					AU Interest Cover Ratio					
EBITDA / net interest expense					Adjusted EBITDA / Adjusted interest expense					
Profit before income tax		27,718	28,837	66,973	Profit before income tax		85,608	(35,900)	101,058	
plus: Attributable to benefit fund policyholders		57,890	(64,737)	34,085	less: Attributable to benefit fund policyholders		(57,890)	64,737	(34,085)	
=Profit before income tax		85,608	(35,900)	101,058	=Profit before income tax (attributable to AUL Members)		27,718	28,837	66,973	
plus: Net interest expense (per below)		6,412	10,924	13,180	plus: AASB 16 pre-tax net cost		3,120	3,064	2,634	
					=Profit before income tax (attributable to AUL Members) excluding AASB16		30,838	31,901	69,607	
plus: Total Depreciation and Amortisation		49,419	56,459	57,611	plus: Total Finance costs excluding AASB16		17,499	16,855	16,098	
= EBITDA	D	141,439	31,483	171,849	plus: Total Depreciation and Amortisation excluding AASB16		34,536	41,837	42,952	
					= Adjusted EBITDA for ICR excluding AASB16 adjustments	D	82,873	90,593	128,657	
ADI Net Interest Income		(21,629)	(20,203)	(22,507)	Net interest expense /(income)		6,412	10,924	13,180	
Benefit Fund net interest income		(7,321)	(9,280)	(13,651)	exclude: ADI net interest income		21,629	20,203	22,507	
plus Other net interest expense		35,362	40,407	49,338	exclude: Benefit Fund Net Interest Income		7,321	9,280	13,651	
= Net interest expense /(income)	E	6,412	10,924	13,180	exclude: Notional interest on leases and related accounts		(17,863)	(23,552)	(33,240)	
					= Adjusted interest expense	E	17,499	16,855	16,098	
Interest cover ratio (times)	F = D / E	22.06x	2.88x	13.04x	AU Interest Cover Ratio (times)	F = D / E	4.74x	5.37x	7.99x	
Working capital ratio					ADI capital ratio					
Current assets / current liabilities					capital / Risk weighted assets					
Current assets	G	3,558,243	3,401,426	3,535,920	Regulatory capital base	J	82,061	87,069	90,060	
Current liabilities	H	3,270,501	3,634,413	3,827,692	Risk weighted assets	K	528,226	578,822	556,339	
Working capital ratio (times)	I = G / H	1.09x	0.94x	0.92x	Tier 1 capital ratio (%)	L = J / K	15.54%	15.04%	16.19%	

¹ See sections 3.7.2 and 5.6 of the Base Prospectus for details of the basis on which these ratios are calculated