

Australian Unity - Key Financial Ratios¹

Prescribed Key Financial Ratios	As at 30 June			Other Relevant Financial Ratios	As at 30 June				Example net extra borrowings \$50m	
	2021 \$ 000	2022 \$ 000	2023 \$ 000		2021 \$ 000	2022 \$ 000	2023 \$ 000	2023 \$ 000		
Gearing ratio				Covenant Gearing Ratio						
Total liabilities / total equity				Gearing Ratio Debt / Gearing Ratio Debt + Gearing Ratio Equity						
Total liabilities	A	6,060,875	6,398,168	6,673,458		6,060,875	6,398,168	6,673,458	6,723,458	
				less: Benefit fund policyholder liabilities		(2,462,587)	(2,357,988)	(2,483,431)	(2,483,431)	
				less: ADI interest bearing liabilities		(1,065,652)	(1,241,788)	(1,289,124)	(1,289,124)	
				less: Leases		(125,372)	(126,283)	(115,978)	(115,978)	
				less: Other (non-interest bearing) liabilities		(1,987,874)	(2,253,578)	(2,392,147)	(2,392,147)	
				= subtotal		419,390	418,531	392,778	442,778	
				plus: Consolidated guarantees		69,479	77,244	97,409	97,409	
				less: ADI guarantees		0	0	0	0	
				less: AUL Cash		(162,385)	(136,451)	(122,966)	(122,966)	
				less: Interest bearing liabilities which are Junior Ranking Obligations		0	0	0	0	
				= Gearing Ratio Debt	A	326,484	359,324	367,221	417,221	
Total equity	B	866,494	1,147,681	1,188,376		866,494	1,147,681	1,188,376	1,188,376	
				plus: Junior Ranking Obligations		0	0	0	0	
				less ADI equity		(81,124)	(86,038)	(89,194)	(89,194)	
				= Gearing Ratio Equity	B	785,370	1,061,643	1,099,182	1,099,182	
Gearing ratio (%)	C = A / B	699.47%	557.49%	561.56%	Covenant Gearing Ratio (%)	C = A / (A + B)	29.36%	25.29%	25.04%	27.51%
Interest cover ratio				AU Interest Cover Ratio						
EBITDA / net interest expense				Adjusted EBITDA / Adjusted interest expense						
Profit before income tax		27,718	28,837	66,973		85,608	(35,900)	101,058		
plus: Attributable to benefit fund policyholders		57,890	(64,737)	34,085		(57,890)	64,737	(34,085)		
=Profit before income tax		85,608	(35,900)	101,058	=Profit before income tax (attributable to AUL Members)	27,718	28,837	66,973		
plus: Net interest expense (per below)		6,412	10,924	13,180	plus: AASB 16 pre-tax net cost	3,120	3,064	2,634		
					=Profit before income tax (attributable to AUL Members) excluding AASB16	30,838	31,901	69,607		
plus: Total Depreciation and Amortisation		49,419	56,459	57,611	plus: Total Finance costs excluding AASB16	17,499	16,855	16,098		
= EBITDA	D	141,439	31,483	171,849	plus: Total Depreciation and Amortisation excluding AASB16	34,536	41,837	42,952		
					= Adjusted EBITDA for ICR excluding AASB16 adjustments	D	82,873	90,593	128,657	
ADI Net Interest Income		(21,629)	(20,203)	(22,507)	Net interest expense /(income)	6,412	10,924	13,180		
Benefit Fund net interest income		(7,321)	(9,280)	(13,651)	exclude: ADI net interest income	21,629	20,203	22,507		
plus Other net interest expense		35,362	40,407	49,338	exclude: Benefit Fund Net Interest Income	7,321	9,280	13,651		
= Net interest expense /(income)	E	6,412	10,924	13,180	exclude: Notional interest on leases and related accounts	(17,863)	(23,552)	(33,240)		
					= Adjusted interest expense	E	17,499	16,855	16,098	
Interest cover ratio (times)	F = D / E	22.06x	2.88x	13.04x	AU Interest Cover Ratio (times)	F = D / E	4.74x	5.37x	7.99x	
Working capital ratio				ADI capital ratio						
Current assets / current liabilities				capital / Risk weighted assets						
Current assets	G	3,558,243	3,401,426	3,535,920	Regulatory capital base	J	82,061	87,069	90,060	
Current liabilities	H	3,270,501	3,634,413	3,827,692	Risk weighted assets	K	528,226	578,822	556,339	
Working capital ratio (times)	I = G / H	1.09x	0.94x	0.92x	Tier 1 capital ratio (%)	L = J / K	15.54%	15.04%	16.19%	

¹ See sections 3.7.2 and 5.6 of the Base Prospectus for details of the basis on which these ratios are calculated